ESTTA Tracking number:

ESTTA597367 04/08/2014

Filing date:

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	91204186
Party	Defendant Lorillard Technologies, Inc.
Correspondence Address	ERIC T FINGERHUT DYKEMA GOSSETT PLLC 1300 I STREET NW, SUITE 300 WEST WASHINGTON, DC 20005 UNITED STATES efingerhut@dykema.com, wesmail@dykema.com, agabriel@dykema.com
Submission	Motion to Suspend for Civil Action
Filer's Name	Eric T. Fingerhut
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Signature	/s/ Eric T. Fingerhut
Date	04/08/2014
Attachments	PAS01-#745150-v2-ZippMark Motion to Suspend Pending Litigation.pdf(4405032 bytes)

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Application Serial Nos.: 85/092,665, 85/Marks: BLU CIGS, BLU, and BLU and Filing Dates: July 26, 2010, September 1 Published: November 8, 2011 and November 8, 2011.	Design 6, 2010), and September 17, 2010
ZIPPMARK, INC.,)	
, ,)	
Opposer)	
)	Opposition No. 91204186
v.)	
)	
LORILLARD TECHNOLOGIES, INC.)	
(successor to BLEC, LLC),)	
)	
Applicant)	

In the Matter of:

MOTION TO SUSPEND OPPOSITION PENDING FINAL DETERMINATION OF A CIVIL ACTION

Lorillard Technologies, Inc. (successor to BLEC, LLC) ("Applicant") hereby moves the Trademark Trial and Appeal Board ("Board") for an order, pursuant to 37 C.F.R. § 2.117(a), suspending the instant Opposition proceeding against Applicant. In support of this motion, Applicant states as follows:

SUMMARY OF FACTS

On or about April 2012, Applicant acquired all rights and interest in BLEC, LLC's trademarks, including the ones at issue in the instant Opposition proceeding, i.e., BLU CIGS, BLU, and BLU and Design (the "BLU Family of Marks"). As the successor-in-interest of the BLU Family of Marks, Applicant exclusively licensed use of BLU Family of Marks to LOEC, Inc. ("LOEC").

On October 16, 2013, the Board granted a Joint Stipulation and Motion to Suspend the Proceedings for Settlement Discussions, suspending the instant Opposition proceeding through

April 14, 2014. A true and correct copy of the Board's grant of the Motion to Suspend is attached hereto as **Exhibit A**.

After multiple settlement discussions between the parties, the parties were unable to resolve their dispute. Accordingly, on April 7, 2014, LOEC filed a civil action against Opposer and its exclusive licensee, Zippo Manufacturing Company ("Zippo"), in the United States District Court for the Central District of California, styled as *LOEC, Inc. v. ZippMark, Inc. et al.*, Case No. 2:14-cv-02596-RGK-FFM (the "Civil Action"). The Civil Action seeks a declaratory judgment that the BLU Family of Marks do not infringe on Opposer's ZippoBLU and BLU marks, the marks cited by Opposer against the BLU Family of Marks in the instant Opposition proceeding. A true and correct copy of the Civil Action Complaint is attached hereto as **Exhibit B**.

The Complaint shows that the Civil Action filed by LOEC involves issues that are directly in common with those issues in the instant Opposition proceeding, including whether there is a likelihood of confusion between Applicant's BLU Family of Marks as used for the goods set forth in applications which are the subject of the instant Opposition proceeding, and Opposer's ZippoBLU and BLU marks.

ARGUMENT

A decision in the Civil Action would be binding on the Board, but a decision by the Board would not be binding as to the issues in the Civil Action. *See* TBMP § 510.02(a); *see also The Toro Company v. Hardigg Indus., Inc.*, 187 USPQ 689 (TTAB 1975). Accordingly, whenever it comes to the attention of the Board that parties to a pending proceeding are involved in a civil action which may be dispositive of the Board proceeding, the Board may, either by motion or on its own accord, suspend its proceeding until there is a final determination of the civil action. *See* 37 C.F.R. § 2.117(a); TBMP § 510.02(a); *see also Careerxchange Inc. v. Corpnet Infohub Ltd.*, 80 USPQ.2d 1046 (TTAB 2005); *General Motors Corp. v. Cadillac Club*

Fashions Inc., 22 USPQ.2d 1933 (TTAB 1992) (Board suspending proceedings following review of complaint in civil action which indicated that a decision by the district court would be

dispositive of the issues in proceeding before the Board).

the Opposition proceeding herein would be appropriate.¹

Thus, inasmuch as the Civil Action involves issues common with the instant Opposition proceeding before the Board, Applicant believes that the Civil Action is dispositive of issues currently pending in the instant Opposition proceeding. *See The Other Telephone Company v. Connecticut National Telephone Company, Inc.*, 181 USPQ 125 (TTAB 1974) (civil court action seeking court determination of respective rights of the parties to use in commerce a certain trademark found by TTAB to be dispositive of issues pending in proceeding before Board). In an effort to avoid duplicative proceedings and potentially conflicting outcomes, suspension of

WHEREFORE, Applicant respectfully requests that the Board order a suspension of the instant Opposition proceeding pending a final determination of the Civil Action.

Respectfully submitted, LORILLARD TECHNOLOGIES, INC.

Dated: April 8, 2014

By: <u>/s/ Eric T. Fingerhut</u>

Eric T. Fingerhut Dykema Gossett PLLC 1300 I Street, N.W. Suite 300 West Washington, DC 20005 Counsel for BLEC, LLC

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¹ Because Applicant has not been served with a potentially dispositive motion, there can be no claim by Opposer that, by filing the instant motion, Applicant is merely seeking to escape that motion by filing a civil action and then moving to suspend before the Board has decided the potentially dispositive motion. See 37 C.F.R. § 2.117(b).

CERTIFICATE OF SERVICE

I hereby certify that a true copy of the foregoing Motion To Suspend Opposition

Pending Final Determination Of A Civil Action was served on the Opposer by depositing same in the United States mail, first class, postage pre-paid, April 8, 2014 to:

David S. Elkins
Joseph P. Grasser
Squire Sanders LLP
600 Hansen Way
Palo Alto, California 04304
David.elkins@squiresanders.com
Joseph.grasser@squiresanders.com

/s/ Eric T. Fingerhut

Eric T. Fingerhut

EXHIBIT A

UNITED STATES PATENT AND TRADEMARK OFFICE Trademark Trial and Appeal Board P.O. Box 1451 Alexandria, VA 22313-1451

October 16, 2013

PROCEEDING NO. 91204186 ZippMark, Inc.

v.

Lorillard Technologies, Inc.

MOTION TO SUSPEND GRANTED

Lorillard Technologies, Inc.'s motion filed, Oct 16, 2013, to suspend this proceeding is granted. Accordingly, proceedings herein are suspended through Apr 14, 2014, subject to the right of either party to request resumption at any time. During the suspension period, the parties shall notify the Board of any change of address for either the parties or their counsel.

Unless the parties sooner request resumption, upon conclusion of the suspension period, proceedings shall resume without further notice or order from the Board, upon the schedule set out in the motion. If an answer has not been filed, the defendant is allowed the time set forth in the motion in which to file an answer. The parties are allowed THIRTY DAYS from resumption in which to serve responses to any outstanding discovery requests.

EXHIBIT B

COMPLAINT FOR DECLARATORY JUDGMENT OF TRADEMARK NON-INFRINGEMENT AND LACHES

DYKEMA GOSSETT LLP 333 SOUTH GRAND AVENUE

THE PARTIES

- 2. Plaintiff LOEC is a corporation organized and existing under the laws of Delaware, with a principal place of business at 9101 Southern Pine Boulevard, Suite 250, Charlotte, North Carolina 28273. LOEC is the leading electronic cigarette company in the United States. It manufactures, markets, and sells a variety of electronic cigarettes and related products throughout the United States under the well-known federally-registered BLU ECIGS mark, as well as the BLU CIGS, BLU, BLU (design mark), and BLU CART marks (collectively referred to as the "BLU Family of Marks"), which are owned by Lorillard Technologies, Inc. ("LTI") and exclusively licensed to LOEC. LTI acquired all rights and interest in the BLU Family of Marks on or about April 2012 from BLEC, LLC ("BLEC") through an asset and goodwill acquisition. As the predecessor-in-interest of the BLU Family of Marks, BLEC is hereinafter subsumed into "LOEC."
- 3. Defendant ZippMark, Inc. ("ZippMark") is a corporation organized under the laws of Delaware with its principal place of business in Wilmington, Delaware. ZippMark claims ownership of several U.S. trademark registrations for the marks BLU and ZIPPOBLU in connection with cigarette and utility lighters and related products (collectively referred to as the "Zippo BLU Marks"). Based on information and belief, ZippMark is a trademark holding company and licenses Zippo Manufacturing Company to manufacture, distribute, advertise, and sell cigarette and utility lighter and related products within the United States under the Zippo BLU Marks.
- 4. Defendant Zippo Manufacturing Company ("Zippo") is a corporation organized under the law of Pennsylvania with its principal place of business in Bradford, Pennsylvania. Based on information and belief, Zippo is ZippMark's licensee with regard to the manufacture, distribution, advertisement, and sale of cigarette and utility lighter and related products within the United States under the Zippo BLU Marks.

- 5. Defendants ZippMark and Zippo are collectively referred to herein as "Defendants."
- 6. Based on information and belief, Defendants are responsible for each of their acts and for their conduct, which are the true legal causes of the relief herein alleged.

VENUE AND JURISDICTION

- 7. Jurisdiction is proper in this Court because this litigation arises under federal law, namely 17 U.S.C. § 1051 et seq. (Lanham Act). Accordingly, the Court has jurisdiction over this action under 28 U.S.C. § 1331 (federal question), 28 U.S.C. § 1338(a) (trademarks), and 28 U.S.C. § 2201 (Declaratory Judgment Act).
- 8. This Court has personal jurisdiction over Defendants because Defendants, on information and belief, have systematically and continuously engaged in substantial business activities in and directed to the State of California and this District, including contacts with California corporations and the advertising and sale of their products to California residents within this District.
- 9. Venue is proper in this District under 28 U.S.C. §§ 1391(b) and 1391(c) in that substantial injury occurred and continues to occur in this District and Defendants transact business in this District. Defendants are subject to the personal jurisdiction of this Court and amenable to service of process pursuant to the California Long-Arm Statute, Cal. Civ. Proc. Code § 413.10, and Fed. R. Civ. P. 4(e).
- 10. An actual case or controversy has arisen between the parties. In fact, ZippMark, Inc. has filed oppositions (Nos. 91204186 and 91215582) with the United States Patent and Trademark Office's Trademark Trial and Appeal Board against LTI's applications to register the marks BLU, BLU & Design, BLU CIGS, and BLU CART. Defendants also have threatened litigation against LOEC and have asserted that LOEC's marketing and sale of electronic cigarettes and related products under the BLU Family of Marks constitutes infringement of Defendants' Zippo BLU Marks. Accordingly, LOEC has a real and reasonable apprehension of being sued for COMPLAINT FOR DECLARATORY JUDGMENT OF TRADEMARK NON-INFRINGEMENT AND

federal trademark infringement under the Lanham Act by Defendants. Defendants' statements have caused and continue to threaten to cause injury to Defendants, most notably by placing a cloud on Plaintiffs' right to continue using their BLU Family of Marks without disruption.

GENERAL ALLEGATIONS

LOEC's Well-Known BLU Family of Marks

- 11. For years, LOEC has continuously used and extensively promoted the BLU Family of Marks in connection with the advertising, promotion, and sale of electronic cigarettes and related products. LOEC has sold millions of BLU electronic cigarette products all over the world, including throughout the United States and in California. Through this investment, LOEC has built itself up as the leading electronic cigarette company in the United States and created considerable goodwill and a reputation for top quality electronic cigarette products.
- 12. In particular, LOEC has invested substantial time, money, and effort to distinguish its top quality BLU electronic cigarette products from other products by creating an association in the minds of consumers between those products and its distinctive "BLU" marks. As a result of LOEC's efforts, LOEC has created such association and substantive goodwill in the BLU Family of Marks.
- 13. LTI is the owner, and LOEC is the exclusive licensee, of United States Trademark Registration No. 3,846,035 for the mark "BLU ECIGS" for "Cigarettes containing tobacco substitutes not for medical purposes; Electronic cigarettes for use as an alternative to traditional cigarettes; Smokeless cigarette vaporizer pipe; Tobacco substitutes," with a first use date of May 1, 2009 (the "BLU ECIGS Mark"). A true and correct copy of United States Trademark Registration No. 3,846,035 is attached hereto as **Exhibit A.**
- 14. LTI is also the owner, and LOEC is the exclusive licensee, of the marks covered by the following United States Trademark Applications:
 - a. Application No. 85/092665, filed on July 26, 2010, to register

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 COMPLAINT FOR DECLARATORY JUDGMENT OF TRADEMARK NON-INFRINGEMENT AND

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"BLU CIGS" for "Electronic cigarettes containing tobacco substitutes not for medical purposes that utilize electronic cigarette chargers and not lighters; electronic cigarettes for use as an alternative to traditional cigarettes that utilize electronic cigarette chargers and not lighters; smokeless cigarette vaporizer pipes that utilize electronic cigarette chargers and not lighters" with a first use date of May 1, 2009 (the "BLU CIGS Mark"). A true and correct copy of the Trademark Application is attached hereto as Exhibit B.

- Application No. 85/131287, filed on September 16, 2010, to register "BLU" for "Electronic cigarettes that utilize electronic cigarette chargers and not lighters; electronic cigarettes for use as an alternative to traditional cigarettes that utilize electronic cigarette chargers and not lighters; smokeless cigarette vaporizer pipes that utilize electronic cigarette chargers and not lighters" with a first use date of May 1, 2009 (the "BLU Mark"). A true and correct copy of the Trademark Application is attached hereto as **Exhibit C**.
- Application No. 85/131965, filed on September 17, 2010, to register "BLU (design mark)" for "Electronic cigarettes that utilize electronic cigarette chargers and not lighters; electronic cigarettes for use as an alternative to traditional cigarettes that utilize electronic cigarette chargers and not lighters; smokeless cigarette vaporizer pipes that utilize electronic cigarette chargers and not lighters" with a first use date of May 1, 2009 (the "BLU Design Mark"). A true and correct copy of the Trademark Application is attached hereto as **Exhibit D**.
- Application No. 86/010437, filed on July 15, 2013 on an intent-tod. use basis, to register "BLU CART" for "Cartridges sold filled with glycerin-based chemical flavorings in liquid form to produce the vapor and supply the flavoring for electronic cigarettes; chemical flavorings in liquid form used to refill electronic cigarette cartridges; Electronic smoking accessories, namely, electronic cigarette flavor refill cartridges sold empty with a first use date of May 1, 2009 (the "BLU" CART Mark"). A true and correct copy of the Trademark Application is attached

hereto as Exhibit E.

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- 15. Since their first use in May 1, 2009, the BLU Family of Marks have distinguished LOEC's electronic cigarettes from other electronic cigarettes and have become well-known and instantly recognizable by consumers.
- 16. LOEC developed the idea of distinguishing its electronic cigarette from traditional cigarettes as well as other electronic cigarettes by adding a blue-colored LED tip which lights up in blue when a user inhales the electronic cigarette. LOEC was the first seller of electronic cigarettes to use a blue-colored LED tip in connection with an electronic cigarette in the United States, and it has therefore become an important and distinguishable part of the BLU Family of Marks. LOEC's bluecolored LED tip is well-known among consumers.
- The designation "BLU," and its association with the color blue, was 17. selected as a simple and powerful brand which would distinguish LOEC's products in the electronic cigarette marketplace.
- Using the BLU Family of Marks and the distinct "BLU" brand and 18. color, LOEC became an innovator and the leading provider of electronic cigarettes in the United States.
- 19. BLU was the first brand of electronic cigarette to sponsor a top 35 car in the NASCAR Sprint Cup Series. Products featuring the BLU Family of Marks have been given out in gift bags at major entertainment and sporting events, including the Oscars, American Music Awards, MTV Movie awards, Grammy awards, Country Music awards, and the American Century Golf Championship.
- 20. In 2011, LOEC ran a nationwide promotion to help raise money for the Wounded Warrior Project using the BLU Family of Marks. Wounded Warrior Project is a nonprofit organization that offers programs and services to severely injured service members during the time between active duty and transition to civilian life. Upon completion of the promotion, LOEC made a substantial donation to the Wounded Warrior Project.

- 21. The BLU Family of Marks has been heavily featured in national and local media, including in the Drudge Report, Jet Set Magazine, Rolling Stone, SPIN, Maxim, Men's Journal, Esquire, REELZ Channel, Si TV, MSG Network, BBC America, MAV TV, and USA Today. More recently, BLU electronic cigarettes were advertised in the 2014 Sports Illustrated Swimsuit Edition. The BLU Family of Marks have also been promoted in commercials featuring celebrity spokespersons Stephen Dorff and Jenny McCarthy.
- 22. Millions of BLU electronic cigarette products have been sold, and continue to be sold, at thousands of retail locations throughout the United States and via the internet, including at Walgreens, Cumberland Farms, Sheetz, BiLo, H-E-B, Ingles, Meijer, Jackson Foods, Weis Markets, Kerr Drug, Scolari's, and others.
- 23. LOEC and LTI have exclusive rights to use the BLU Family of Marks in connection with the sale and offer to sell of electronic cigarette products.
- 24. LOEC's BLU Family of Marks is inherently distinctive and has come to be associated by consumers with a single source.
- 25. As a result of LOEC's extensive use and promotion, the BLU Family of Marks has acquired secondary meaning and become widely recognized by the general consuming public and the trade as a designation of source identifying LOEC and the BLU Family of Marks' brand of electronic cigarettes.

Defendants' Actions

- 26. Based on information and belief, ZippMark is the owner, and Zippo is the licensee, of several United States Trademark Registrations for the Zippo BLU Marks, including:
- a. Registration No. 3,299,190 for "BLU and design" for "Lighters not of precious metal," registered on September 25, 2007;
- b. Registration No. 3,469,390 for "BLU and design" for "Hand-held cigarette and utility lighters of precious metal," registered on July 15, 2008;

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- Registration No. 3,606,674 for "BLU" for "Fuel for lighters," c. registered on April 14, 2009;
- d. Registration No. 3,680,360 for "BLU" for "Lighters not of precious metal and lighters of precious metal," registered on September 8, 2009;
- Registration No. 3,299,195 for "ZIPPOBLU and design" for e. "Lighters not of precious metal," registered on September 25, 2007; and
- Registration No. 3,464,056 for "ZIPPOBLU and design" for f. "Cigarette and utility lighters of precious metal," registered on July 8, 2008.
- According to the information in ZippMark's trademark registrations, Defendants have been manufacturing, distributing, advertising, and selling cigarette and utility lighter and related products within the United States in commerce under the Zippo BLU Marks since 2007. Upon information and belief, any such uses have been of limited volume, and sales of such products represent a very small percentage of Zippo's overall sales.
- 28. On March 7, 2012, ZippMark filed with the United States Patent and Trademark Office's Trademark Trial and Appeal Board a Combined Notice of Opposition to LTI's applications to register the BLU CIGS Mark, the BLU Mark, and the BLU Design Mark, alleging that the registrations "would give rise [to] a likelihood of confusion with [ZippMark's] existing domestic and international BLU registered and common law trademarks in violation of 15 U.S.C. §§ 1052(d) and 43(a)" (the "First TTAB Action"). A true and correct copy of the Combined Notice of Opposition from the First TTAB Action is attached hereto as **Exhibit F**.
- In Paragraph 9 of their Combined Notice of Opposition, ZippMark also alleged that LTI's "proposed use of the applied-for marks is indeed likely to (a) cause confusion, mistake or deception with the Zippo BLU marks, and (b) result in the mistaken belief that [LTI] or its BLU devices are in some way legitimately connected with, licensed or approved by ZippMark."

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- 30. On March 24, 2014, ZippMark filed with the United States Patent and Trademark Office's Trademark Trial and Appeal Board a Notice of Opposition to LTI's application to register the BLU CART Mark, alleging that the registration "would violate 15 U.S.C. §§ 1052(d) and 43(a)" (the "Second TTAB Action"). A true and correct copy of the Notice of Opposition from the Second TTAB Action is attached hereto as Exhibit G.
- 31. In Paragraph 9 their Second TTAB Action Opposition, ZippMark also alleged that LTI's "proposed use of the [BLU CART] mark is likely to (a) cause confusion, mistake or deception with the Zippo BLU marks, and (b) result in the mistaken belief that [LTI] or its 'BLU CART' products are in some way associated with or sponsored by ZippMark or Zippo."
- On April 7, 2014, LOEC and Defendants met to discuss LOEC's use of 32. the BLU Family of Marks. In that meeting, Defendants stated to LOEC that they objected to LOEC's use of the BLU Family of Marks as infringing on the Zippo BLU Marks and threatened litigation to enforce their alleged rights.
- 33. Based upon Defendants' First TTAB Action and Second TTAB Action wherein they alleged that use of the BLU Family of Marks was likely to cause consumer confusion and Defendants' statement to LOEC that LOEC's use of the BLU Family of Marks is infringing upon Defendants' Zippo BLU Marks, there is an actual controversy as to whether LOEC's BLU Family of Marks infringes upon Defendants' Zippo BLU Marks.
- 34. Despite Defendants' statements, there is no likelihood of confusion, mistake, or deception arising from the use of LOEC's BLU Family of Marks and Defendants' Zippo BLU Marks. LOEC's and Defendants' goods manufactured, sold, and advertised under their respective marks are noncompeting and LOEC's and Defendants' consumers, who are sophisticated, are not likely to conclude that the goods share a common source. In addition, LOEC's BLU Family of Marks and

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Defendants' Zippo BLU Marks have different commercial impressions in the marketplace.

- 35. In addition, as a result of Defendants' conduct over the past five years, including lollygagging in the First TTAB Action, failing to bring claims against LOEC for trademark infringement and seeking an injunction to prevent LOEC's continued use of the BLU Family of Marks, Defendants have acquiesced in and consented to LOEC's use of the BLU Family of Marks, have unreasonably delayed in asserting any claims of infringement and LOEC has been prejudiced thereby. Accordingly, any trademark infringement claims Defendants may have against LOEC are barred by the doctrines of laches, estoppel, acquiescence, and waiver.
- Defendants have claimed that LOEC's use of the BLU Family of Marks 36. is infringing on the Zippo BLU Marks. LOEC denies this claim.
- 37. An actual, present and justiciable controversy has arisen between LOEC and Defendants concerning LOEC's rights to use the BLU Family of Marks in connection with electronic cigarettes and related products. Specifically, LOEC has a real and reasonable apprehension of being sued for federal trademark infringement under the Lanham Act by Defendants.
- 38. By this Complaint, LOEC seeks declaratory relief from this Court to clarify LOEC's rights to the BLU Family of Rights and Defendants' rights in the Zippo BLU Marks, and for judgment declaring that LOEC's use of the BLU Family of Marks in connection with electronic cigarettes and related products does not infringe upon Defendants' rights in the Zippo BLU Marks in connection with cigarette and utility lighters and related products and that any trademark infringement claims Defendants may have against LOEC are barred by the doctrines of laches, estoppel, acquiescence, and waiver.

CLAIM FOR RELIEF

(Declaratory Judgment of Non-Infringement of Trademarks and Laches)

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LOS ANGELES, CALIFORNIA 90071

39	9.	LOEC incorporates by reference the allegations contained in paragraphs
1 throug	gh 3	8, inclusive.
1	Λ	I OEC goales declarators judgment from this Court that I OEC's use of

- LOEC seeks declaratory judgment from this Court that LOEC's use of the BLU Family of Marks in connection with electronic cigarettes and related products does not infringe upon Defendants' rights in the Zippo BLU Marks and that any trademark infringement claims Defendants may have against LOEC are barred by the doctrines of laches, estoppel, acquiescence, and waiver.
- 41. In connection with such declaratory judgment, LOEC seeks a preliminary and permanent injunction enjoining and restraining Defendants from asserting their rights against LOEC's use and registration of the BLU Family of Marks in connection with electronic cigarettes and related products.

PRAYER FOR RELIEF

WHEREFORE, LOEC, Inc. respectfully requests that the Court:

- Enter judgment according to the declaratory relief sought; 1.
- Enter a preliminary and permanent injunction according to the injunctive 2. relief sought;
- 3. Enter an order directing the United States Patent and Trademark Office's Trademark Trial and Appeal Board to dismiss ZippMark's First TTAB Action and Second TTAB Action against LTI's applications to register the BLU CIGS Mark, the BLU Mark, the BLU Design Mark, and the BLU CART mark:
- 4. Award LOEC their attorneys' fees and costs in this action; and

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5. Enter such other further relief to which LOEC may be entitled as a matter of law or equity, or which the Court determines to be just and proper.

Dated: April 7, 2014 DYKEMA GOSSETT LLP

By: /s/ Allan Gabriel
Allan Gabriel
Walead Esmail
Attorneys for Plaintiff LOEC, INC.

EXHIBIT A



United States Patent and Trademark Office

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TSDR **ASSIGN Status**

TTAB Status

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BLU ECIGS

Word Mark BLU ECIGS

Goods and **Services**

IC 034. US 002 008 009 017. G & S: Cigarettes containing tobacco substitutes not for medical purposes; Electronic cigarettes for use as an alternative to traditional cigarettes; Smokeless cigarette vaporizer pipe; Tobacco substitutes. FIRST USE: 20090501. FIRST USE IN COMMERCE:

20090501

Standard Characters Claimed

Mark Drawing Code

(4) STANDARD CHARACTER MARK

Trademark Search Facility

Classification

LETTER-3-OR-MORE BLU-ECIGS Combination of three or more letters as part of the mark

Code

Serial Number 77692962

Filing Date March 17, 2009

Current Basis 1A **Original Filing** 1B **Basis**

Published for Opposition

February 2, 2010

Registration

3846035 Number

International

Registration

Number

1051365

Registration

Date

September 7, 2010

Owner (REGISTRANT) BLE

(REGISTRANT) BLEC, LLC LIMITED LIABILITY COMPANY NEVADA 401 N Tryon Street, Suite 1080 Charlotte NORTH CAROLINA 28202

(LAST LISTED OWNER) LORILLARD TECHNOLOGIES, INC. CORPORATION DELAWARE 714

GREEN VALLEY ROAD GREENSBORO NORTH CAROLINA 27408

Assignment Recorded

ASSIGNMENT RECORDED

Attorney of Record

Blake E. Vande Garde

Disclaimer NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "ECIGS" APART FROM THE MARK AS

SHOWN

Type of Mark Register

TRADEMARK PRINCIPAL

Live/Dead Indicator

LIVE

TESS HOME NEW USER STRUCTURED FREE FORM BROWSE DICT SEARCH OG TOP HELP

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EXHIBIT B



United States Patent and Trademark Office

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Record 1 out of 1

TSDR ASSIGN Status

TTAB Status

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BLU CIGS

Word Mark BLU CIGS

Goods and Services

IC 034. US 002 008 009 017. G & S: Electronic cigarettes containing tobacco substitutes not for medical purposes that utilize electronic cigarette chargers and not lighters; electronic cigarettes for use as an alternative to traditional cigarettes that utilize electronic cigarette chargers and not lighters; smokeless cigarette vaporizer pipes that utilize electronic cigarette chargers and not lighters. FIRST USE: 20090501. FIRST USE IN COMMERCE: 20090501

Standard Characters Claimed

Mark

Drawing Code

(4) STANDARD CHARACTER MARK

Serial

Number

85092665

Filing Date

July 26, 2010

Current Basis

1A

Original

1A

Filing Basis

Published

for

November 8, 2011

Opposition

International

Registration 1051607

Number

4/7/2014 Case 2:14-cv-02596-RGK-FFM Dotted Principles (Septential State of Septential State of Septential Sept

(APPLICANT) BLEC, LLC LIMITED LIABILITY COMPANY NEVADA 401 N Tryon Street, Suite 1080 Owner

Charlotte NORTH CAROLINA 28202

Assignment Recorded

ASSIGNMENT RECORDED

Attorney of

Blake E. Vande Garde

Record **Prior**

3846035

Registrations

NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "CIGS" APART FROM THE MARK AS Disclaimer

SHOWN

Type of Mark TRADEMARK Register PRINCIPAL-2(F)

Live/Dead

LIVE

Indicator

TESS HOME

New User

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EXHIBIT C



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Trademarks > Trademark Electronic Search System (TESS)

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ASSIGN Status

TTAB Status

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TSDR

BLU

Word Mark BLU

Goods and **Services**

IC 034. US 002 008 009 017. G & S: Electronic cigarettes that utilize electronic cigarette chargers and not lighters; electronic cigarettes for use as an alternative to traditional cigarettes that utilize electronic cigarette chargers and not lighters; smokeless cigarette vaporizer pipes that utilize electronic cigarette chargers and not lighters. FIRST USE: 20090501. FIRST USE IN COMMERCE: 20090501

Standard Characters Claimed

Mark

Drawing

(4) STANDARD CHARACTER MARK

Code

Serial 85131287 Number

Filing Date September 16, 2010

Current 1A **Basis**

Original Filing Basis

Published

November 8, 2011 for

1A

Opposition

Owner (APPLICANT) BLEC, LLC LIMITED LIABILITY COMPANY NEVADA 401 N Tryon Street, Suite 1080

Charlotte NORTH CAROLINA 28202

Assignment

ASSIGNMENT RECORDED Recorded

Attorney of Record

Blake E. Vande Garde

Prior

 $\textbf{Registrations}^{\,3846035}$

Type of Mark TRADEMARK PRINCIPAL-2(F)

Register Live/Dead

LIVE Indicator

TESS HOME

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Trademarks > Trademark Electronic Search System (TESS)

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Record 1 out of 1

TSDR

ASSIGN Status **TTAB Status**

(Use the "Back" button of the Internet Browser to

return to TESS)



Word Mark

BLU

Goods and **Services**

IC 034. US 002 008 009 017. G & S: Electronic cigarettes that utilize electronic cigarette chargers and not lighters; electronic cigarettes for use as an alternative to traditional cigarettes that utilize electronic cigarette chargers and not lighters; smokeless cigarette vaporizer pipes that utilize electronic cigarette chargers and not lighters. FIRST USE: 20090501. FIRST USE IN COMMERCE: 20090501

Mark Drawing

(3) DESIGN PLUS WORDS, LETTERS, AND/OR NUMBERS

Code

Design Search 01.15.25 - Coal; Dust; Light rays; Liquids, spilling; Pouring liquids; Sand; Spilling liquids

Code

10.01.02 - Cigarettes; Holders, cigarette and cigar

26.05.21 - Triangles that are completely or partially shaded 26.11.21 - Rectangles that are completely or partially shaded

Serial Number 85131965

Filing Date

September 17, 2010

Current Basis 1A Original Filing 1A

Basis

Published for Opposition

November 29, 2011

International

Registration

1058275

Number

(APPLICANT) BLEC, LLC LIMITED LIABILITY COMPANY NEVADA 401 N Tryon Street, Suite 1080 Owner

Charlotte NORTH CAROLINA 28202

ASSIGNMENT RECORDED **Assignment**

Recorded

Attorney of Record

Blake E. Vande Garde

Prior

Registrations

3846035

Mark

Description of The color(s) blue, black, gray and white is/are claimed as a feature of the mark. The mark consists of the word "BLU" in stylized font whereby the letter "L" resembles a cigarette with blue light rays emitting therefrom that gradually become black towards the top and all letters appear in the color gray that gradually become white towards the top above a stylized partial reflection of the same all against

a black field.

TRADEMARK Type of Mark

Register PRINCIPAL-2(F)-IN PART

Live/Dead

LIVE Indicator

Distinctiveness

Limitation as to "BLU"

Statement

NEW USER STRUCTURED FREE FORM BROWSE DICT SEARCH OG

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EXHIBIT E



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Trademarks > Trademark Electronic Search System (TESS)

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Record 1 out of 1

TSDR ASSIGN Status

TTAB Status

(Use the "Back" button of the Internet Browser to

return to TESS)

BLU CART

Word Mark BLU CART

Goods and Services

IC 030. US 046. G & S: Cartridges sold filled with glycerin-based chemical flavorings in liquid form to produce the vapor and supply the flavoring for electronic cigarettes; chemical flavorings in liquid form

used to refill electronic cigarette cartridges

IC 034. US 002 008 009 017. G & S: Electronic smoking accessories, namely, electronic cigarette flavor

refill cartridges sold empty

Standard Characters Claimed

Mark Drawing

(4) STANDARD CHARACTER MARK

Code

Serial 86010437

Filing Date July 15, 2013

Current Basis

1B

Original Filing Basis

1B

Published

for February 25, 2014

Opposition

Owner (APPLICANT) Lorillard Technologies, Inc. CORPORATION DELAWARE 714 Green Valley Road

Greensboro NORTH CAROLINA 27408

Attorney of

Exhibit E, Page 22

Record Eric T. Fingerhut

Prior

Registrations 3846035

Disclaimer NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "CART" APART FROM THE MARK AS

SHOWN

Type of Mark TRADEMARK Register **PRINCIPAL**

Live/Dead Indicator

LIVE

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EXHIBIT F

Trademark Trial and Appeal Board Electronic Filing System. http://estta.uspto.gov

ESTTA Tracking number:

ESTTA460445 03/07/2012

Filing date:

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Notice of Opposition

Notice is hereby given that the following party opposes registration of the indicated application.

Opposer Information

Name	ZippMark, Inc.
Granted to Date of previous extension	03/28/2012
Address	1105 North Market Street, Suite 1300 Wilmington, DE 19801 UNITED STATES

Palo Alto, CA 94304 UNITED STATES
david.elkins@squiresanders.com, trademark@squiresanders.com, joseph.grasser@squiresanders.com Phone:(650) 856-6500
(

Applicant Information

Application No	85131965	Publication date	11/29/2011
Opposition Filing Date	03/07/2012	Opposition Period Ends	03/28/2012
Applicant	BLEC, LLC 401 N Tryon Street, Suite 108 Charlotte, NC 28202 UNITED STATES	80	

Goods/Services Affected by Opposition

Class 034. First Use: 2009/05/01 First Use In Commerce: 2009/05/01

All goods and services in the class are opposed, namely: Electronic cigarettes that utilize electronic cigarette chargers and not lighters; electronic cigarettes for use as an alternative to traditional cigarettes that utilize electronic cigarette chargers and not lighters; smokeless cigarette vaporizer pipes that utilize electronic cigarette chargers and not lighters

Applicant Information

Application No	85131287	Publication date	11/08/2011
Opposition Filing Date	03/07/2012	Opposition Period Ends	
Applicant	BLEC, LLC 401 N Tryon Street, Suite 108 Charlotte, NC 28202 UNITED STATES	0	

Goods/Services Affected by Opposition

Class 034. First Use: 2009/05/01 First Use In Commerce: 2009/05/01

All goods and services in the class are opposed, namely: Electronic cigarettes that utilize electronic cigarette chargers and not lighters; electronic cigarettes for use as an alternative to traditional cigarettes that utilize electronic cigarette chargers and not lighters; smokeless cigarette vaporizer pipes that utilize electronic cigarette chargers and not lighters

Applicant Information

Application No	85092665	Publication date	11/08/2011
Opposition Filing Date	03/07/2012	Opposition Period Ends	
Applicant	BLEC, LLC 401 N Tryon Street, Suite 108 Charlotte, NC 28202 UNITED STATES	0	

Goods/Services Affected by Opposition

Class 034. First Use: 2009/05/01 First Use In Commerce: 2009/05/01

All goods and services in the class are opposed, namely: Electronic cigarettes containing tobacco substitutes not for medical purposes that utilize electronic cigarette chargers and not lighters; electronic cigarettes for use as an alternative to traditional cigarettes that utilize electronic cigarette chargers and not lighters; smokeless cigarette vaporizer pipes that utilize electronic cigarette chargers and not lighters

Grounds for Opposition

False suggestion of a connection	Trademark Act section 2(a)
Priority and likelihood of confusion	Trademark Act section 2(d)

Marks Cited by Opposer as Basis for Opposition

U.S. Registration No.	3299190	Application Date	06/30/2005
Registration Date	09/25/2007	Foreign Priority Date	NONE
Word Mark	BLU		
Design Mark	BLL		
Description of Mark	NONE		
Goods/Services	Class 034. First use: First Us Lighters not of precious meta		Jse In Commerce: 2007/03/16

U.S. Registration No.	3469390	Application Date	06/30/2005	
Registration Date	07/15/2008	Foreign Priority Date	NONE	
Word Mark	BLU		!	
Design Mark	BLL			
Description of Mark	NONE			
Goods/Services	Class 014. First use: First Use: 2007/04/24 First Use In Commerce: 2007/04/24 Hand-held cigarette and utility lighters of precious metal			
U.S. Registration No.	3606674	Application Date	06/19/2007	
Registration Date	04/14/2009	Foreign Priority Date	NONE	
Word Mark	BLU		-	
	BLU			
Description of Mark	NONE			
Goods/Services	Class 004. First use: First Use FUEL FOR LIGHTERS	Class 004. First use: First Use: 2007/10/02 First Use In Commerce: 2007/10/02 FUEL FOR LIGHTERS		
U.S. Registration No.	3680360	Application Date	06/19/2007	
Registration Date	09/08/2009	Foreign Priority Date	NONE	

BLU

Word Mark

Design Mark	B	LU	
Description of Mark	NONE		
Goods/Services	Class 034. First use: First Use: 2007/03/16 First Use In Commerce: 2007/03/16 LIGHTERS NOT OF PRECIOUS METAL; LIGHTERS OF PRECIOUS METAL		
U.S. Registration No.	3299195	Application Date	07/01/2005
Registration Date	09/25/2007	Foreign Priority Date	NONE
Word Mark	ZIPPOBLU		
Design Mark	~) n r	→ Γ	A

Description of Mark	NONE
Goods/Services	Class 034. First use: First Use: 2005/07/01 First Use In Commerce: 2007/03/16 Lighters not of precious metal

U.S. Registration No.	3464056	Application Date	07/01/2005
Registration Date	07/08/2008	Foreign Priority Date	NONE
Word Mark	ZIPPOBLU		
Design Mark			
Description of	Zip NONE	POE	3LUV

Goods/Services	Class 014. First use: First Use: 2007/04/24 First Use In Commerce: 2007/04/24
	Cigarette and utility lighters of precious metal

Attachments	78662091#TMSN.jpeg (1 page)(bytes)
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	77209860#TMSN.jpeg (1 page)(bytes)
	77209871#TMSN.jpeg (1 page)(bytes)
	78662768#TMSN.jpeg (1 page)(bytes)
	78662779#TMSN.jpeg (1 page)(bytes)
	Zippmark's Combined Notice of Opposition.pdf (7 pages)(3887602 bytes)

Certificate of Service

The undersigned hereby certifies that a copy of this paper has been served upon all parties, at their address record by First Class Mail on this date.

Signature	/david elkins/
Name	David S. Elkins, Esq.
Date	03/07/2012

UNITED STATES PATENT AND TRADEMARK OFFICE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Application Serial Nos. 85/131965, 85/131287, and 85/092,665 Published in the Official Gazettes of November 8 and November 29, 2011 Marks: **BLU and Design, BLU, and BLU CIGS**

ZIPPMARK, INC.,		
Opposer,		
v.		
BLEC, LLC,		
Applicant.	×	

COMBINED NOTICE OF OPPOSITION

ZippMark, Inc., ("Opposer" or "ZippMark"), a corporation organized under the laws of Delaware and located at 1105 North Market Street, Suite 1300, Wilmington, DE 19801, believes it will be damaged by registration of the applied-for trademarks BLU and design, BLU, and BLU CIGS shown in Application Serial Nos. 85/131965, 85/131287, and 85/092,665, and it opposes the same in this Combined Notice of Opposition under Trademark Board Manual for Procedure §305 *et seq.* and 37 CFR §2.104(b). In particular, ZippMark believes that these registrations would give rise a likelihood of confusion with its existing domestic and international BLU registered and common law trademarks in violation of 15 U.S.C. §§ 1052(d) and §43(a).

The grounds for the opposition are as follows:

1. ZippMark and its related company Zippo Manufacturing Co. ("Zippo"), to whom ZippMark licenses its trademarks, offer a variety of cigarette and utility lighters under its world

famous ZIPPO mark and, more recently, under its distinctive BLU trademarks as well as a number of registered marks incorporating the BLU component.

- 2. Since prior to the filing date of the application opposed herein, ZippMark and Zippo have exclusively distributed, advertised and sold in United States commerce a number of cigarette and utility lighter products and related goods under its BLU trademarks. As a result, ZippMark has common law rights to BLU.
- 3. ZippMark also owns a number of trademark registrations for BLU whose marks incorporate the BLU component that are registered with the United States Patent and Trademark Office, including without limitation U.S. Registration Nos. 3299190, 3299195, 3464056, 3469390, 3606674, and 3680360 (collectively, the "Zippo BLU Registrations"). See <u>Ex. A</u> (providing TARR records of relevant ZippMark registrations). These registrations cover:
 - U.S. Registration No. 3299190 for BLU and design for lighters not of precious metal in International Class 034, filed on June 30, 2005 and registered September 25, 2007;
 - b. U.S. Registration No. 3469390 for BLU and design for hand-held cigarette and utility lighters of precious metal in International Class 014, filed on June 30, 2005 and registered July 15, 2008;
 - U.S. Registration No. 3606674 for BLU for fuel for lighters in
 International Class 004, filed on June 19, 2007 and registered on April 14,
 2009:
 - d. U.S. Registration No. 3680360 for BLU for lighters not of precious metal and lighters of precious metal in International Class 034, first used in

- commerce on March 16, 2007, filed on June 19, 2007, and registered on September 8, 2009;
- e. U.S. Registration No. 3299195 for ZIPPOBLU and design for lighters not of precious metal in International Class 034, filed on July 1, 2005 and registered September 25, 2007; and
- f. U.S. Registration No. 3464056 for ZIPPOBLU and design for cigarette and utility lighters of precious metal in International Class 014, filed on July 1, 2005 and registered July 8, 2008.

These registrations are valid and subsisting and are owned by ZippMark.

- 4. ZippMark and its related companies have sold significant numbers of Zippo lighters and related products bearing the Zippo BLU marks throughout the United States for several years. ZippMark and its related companies have also extensively advertised and promoted the Zippo BLU marks and products in the United States and throughout the world. In addition, products bearing the BLU mark, as well as the BLU mark itself, have been the subject of press reports.
- By virtue of such extensive domestic and international sales, advertising and promotion, and press coverage, the Zippo BLU Marks represent extremely valuable goodwill to ZippMark.
- 6. On July 26, September 16, and September 17, 2010, Applicant filed three applications for registration in International Class 034:
 - a. July 26, 2010: Application for BLU CIGS for "electronic cigarettes
 containing tobacco substitutes not for medical purposes that utilize
 electronic cigarette chargers and not lighters; electronic cigarettes for use

- as an alternative to traditional cigarettes that utilize electronic cigarette chargers and not lighters; smokeless cigarette vaporizer pipes that utilize electronic cigarette chargers and not lighters". This application was assigned Application Serial No. 85/092665.
- b. September 16, 2010: Application for BLU for "electronic cigarettes that utilize electronic cigarette chargers and not lighters; electronic cigarettes for use as an alternative to traditional cigarettes that utilize electronic cigarette chargers and not lighters; smokeless cigarette vaporizer pipes that utilize electronic cigarette chargers and not lighters". This application was assigned Application Serial No. 85/131287.
- c. September 17, 2010: Application for BLU and design for "electronic cigarettes that utilize electronic cigarette chargers and not lighters; electronic cigarettes for use as an alternative to traditional cigarettes that utilize electronic cigarette chargers and not lighters; smokeless cigarette vaporizer pipes that utilize electronic cigarette chargers and not lighters". This application was assigned Application Serial No. 85/131965.
- 7. Applicant filed each of these applications on the basis of use claimed in United States commerce since May 1, 2009, pursuant to 15. U.S.C. 1152(a).
- 8. The Examining Attorney initially refused each of the applied-for marks based on ZippMark's Zippo BLU marks, emphasizing the similarity between the applied-for marks and the Zippo BLU marks would cause confusion as to the source of Applicant's goods. Applicant attempted to rebut the refusal by arguing that the applied-for marks and the Zippo BLU marks were dissimilar in appearance and connotation, that the goods to which the various marks relate

were dissimilar, and that the purchasers of Applicant's products are sophisticated and not likely to be confused. Upon these arguments, the Examining Attorney revoked the initial refusal.

- 9. That revocation notwithstanding, the Examining Attorney was initially correct in that Applicant's proposed use of the applied-for marks is indeed likely to (a) cause confusion, mistake or deception with the Zippo BLU marks, and (b) result in the mistaken belief that Applicant or its BLU devices are in some way legitimately connected with, licensed or approved by ZippMark. The applied-for mark is nearly identical in sound, appearance, meaning, connotation and commercial impression to Opposer's existing trade name and trademarks. Moreover, the goods to which the marks relate are similar such that they would be encountered by the same purchasers under circumstances that would give rise to the mistaken belief that the goods come from a common source.
- 10. Upon information and belief, neither Applicant nor any predecessor or related company of Applicant made commercial use of the applied-for marks before May 1, 2009, the first use date claimed in the applications. Upon information and belief, neither Applicant nor any predecessor or related company of Applicant made commercial use of the applied-for marks prior to the stated first use in commerce date of May 1, 2009.
- 11. Applicant's proposed use of and application to register the applied-for marks is without Opposer's consent or permission.
- 12. This Opposition is timely, as Opposer has received extensions of time up to and including March 7, 2012, within which to file this Opposition.
- 13. This Opposition is being filed electronically through ESTTA, pursuant to the Board's rules. The filing fees are being paid through ESTTA.

WHEREFORE, Opposer ZippMark, Inc. believes that it would be damaged by the registration by Applicant of the applied-for marks for the goods identified in Application Serial Nos. 85/131965, 85/131287, and 85/092,665, and prays that this Opposition be sustained and that said Applications be refused registration under Section 2(d) of the Trademark Act, 15 U.S.C. §§ 1052(d).

David S. Elkins and Joseph P. Grasser, members of the State Bar of California and the firm of Squire Sanders (US) LLP, 600 Hansen Way, Palo Alto, California 94304, telephone (650) 856-6500, facsimile (650) 843-8777; and

The U.S. Patent and Trademark Office and the Trademark Trial and Appeal Board hereby are authorized to charge to Squire Sanders (US) LLP's Deposit Account No. 07-1850 the required filing fees plus any deficiencies or additional amounts due for this Notice of Opposition.

Date: March / , 2012

Respectfully Submitted,

David S. Elkins

Joseph P. Grasser

SQUIRE SANDERS (US) LLP

600 Hansen Way

Palo Alto, California 94304

Telephone:

(650) 856-6500

Facsimile:

(650) 843-8777

Attorneys for Opposer ZIPPMARK, INC.

PROOF OF SERVICE BY MAIL

I am a citizen of the United States and employed in Santa Clara County, California. I am over the age of eighteen years and not a party to the within-entitled action. My business address is 600 Hansen Way, Palo Alto, California. I am readily familiar with this firm's practice for collection and processing of correspondence for mailing with the United States Postal Service. On March 7, 2012, I placed with this firm at the above address for deposit with the United States Postal Service a true and correct copy of the within document(s):

COMBINED NOTICE OF OPPOSITION

in a sealed envelope, postage fully paid, addressed as follows:

Blake E. Vande Garde Hammer & Associates, P.C. 3125 Springbank Lane Suite G Charlotte, NC 28226 Phone Number: 704-927-0400

Fax Number: 704-927-0485

Following ordinary business practices, the envelope was sealed and placed for collection and mailing on this date, and would, in the ordinary course of business, be deposited with the United States Postal Service on this date.

I declare under penalty of perjury under the laws of the United States that the above is true and correct.

Executed on March 7, 2012, at Palo Alto, California.

Joseph P. Grasser

EXHIBIT G

Trademark Trial and Appeal Board Electronic Filing System. http://estta.uspto.gov

ESTTA Tracking number:

ESTTA594380 03/24/2014

Filing date:

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Notice of Opposition

Notice is hereby given that the following party opposes registration of the indicated application.

Opposer Information

Name	ZippMark, Inc.			
Entity	Corporation Citizenship Delaware			
Address	1105 North Market Street, Suite 1300 Wilmington, DE 19801 UNITED STATES			

Correspondence information	David S. Elkins Squire Sanders (US) LLP 600 Hansen Way Palo Alto, CA 94304 UNITED STATES David.Elkins@squiresanders.com, Joseph.Grasser@squiresanders.com, Amanpreet.Kaur@squiresanders.com, trademark@squiresanders.com Phone:650.856.6500
----------------------------	---

Applicant Information

Application No	86010437	Publication date	02/25/2014
Opposition Filing Date	03/24/2014	Opposition Period Ends	03/27/2014
Applicant	Lorillard Technologies, Inc. 714 Green Valley Road Greensboro, NC 27408 GERMANY		

Goods/Services Affected by Opposition

Class 030. First Use: 0 First Use In Commerce: 0

All goods and services in the class are opposed, namely: Cartridges sold filled with glycerin-based chemical flavorings in liquid form to produce the vapor and supply the flavoring for electronic cigarettes; chemicalflavorings in liquid form used to refill electronic cigarette cartridges

Class 034. First Use: 0 First Use In Commerce: 0

All goods and services in the class are opposed, namely: Electronic smoking accessories, namely, electronic cigarette flavor refill cartridges sold empty

Grounds for Opposition

Priority and likelihood of confusion	Trademark Act section 2(d)
--------------------------------------	----------------------------

Marks Cited by Opposer as Basis for Opposition

U.S. Registration No.	3299190	Application Date	06/30/2005
Registration Date	09/25/2007	Foreign Priority	NONE

	Date
Word Mark	BLU
Design Mark	BLU
Description of Mark	NONE
Goods/Services	Class 034. First use: First Use: 2005/06/30 First Use In Commerce: 2007/03/16
	Lighters not of precious metal
LLC Degistration	2400200 Application Data 00/20/2005

U.S. Registration No.	3469390	Application Date	06/30/2005
Registration Date	07/15/2008	Foreign Priority Date	NONE
Word Mark	BLU		
Design Mark	BLL		
Description of Mark	NONE		
Goods/Services	Class 014. First use: First Use: 2007/04/24 First Use In Commerce: 2007/04/24 Hand-held cigarette and utility lighters of precious metal		

U.S. Registration No.	3606674	Application Date	06/19/2007
Registration Date	04/14/2009	Foreign Priority Date	NONE
Word Mark	BLU		

Design Mark	BLU		
Description of Mark	NONE		
Goods/Services	Class 004. First use: First Use FUEL FOR LIGHTERS	e: 2007/10/02 First U	se In Commerce: 2007/10/02
U.S. Registration No.	3680360	Application Date	06/19/2007
Registration Date	09/08/2009	Foreign Priority Date	NONE
Design Mark	В	LU	
Description of Mark Goods/Services	NONE Class 034. First use: First Use LIGHTERS NOT OF PRECIC		
U.S. Registration No.	3299195	Application Date	07/01/2005
Registration Date	09/25/2007	Foreign Priority Date	NONE
Word Mark Design Mark	Zippoblu Zippoblu		3LU(

Description of Mark	NONE
Goods/Services	Class 034. First use: First Use: 2005/07/01 First Use In Commerce: 2007/03/16 Lighters not of precious metal

U.S. Registration No.	3464056	Application Date	07/01/2005
Registration Date	07/08/2008	Foreign Priority Date	NONE
Word Mark	ZIPPOBLU		
Design Mark	z jpr)OE	3LU\
Description of Mark	NONE		
Goods/Services	Class 014. First use: First Use	e: 2007/04/24 First U	se In Commerce: 2007/04/24

Related Proceedings	Combined Opp No. 91204186 to BLU, BLU & Design and BLU CIGS
Attachments	78662091#TMSN.jpeg(bytes) 78662100#TMSN.jpeg(bytes) 77209860#TMSN.jpeg(bytes) 77209871#TMSN.jpeg(bytes) 78662768#TMSN.jpeg(bytes) 78662779#TMSN.jpeg(bytes) Notice_of_Opposition_to_Application_for_BLU_CART.pdf(12887 bytes) Exhibit A.pdf(421032 bytes)

Certificate of Service

The undersigned hereby certifies that a copy of this paper has been served upon all parties, at their address record by First Class Mail on this date.

Signature	/David S. Elkins/
Name	David S. Elkins
Date	03/24/2014

UNITED STATES PATENT AND TRADEMARK OFFICE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Application Serial No. 86010437 Published in the <u>Official Gazette</u> of February 25, 2014 Word Mark: BLU CART

ZIPPMARK, INC.,

Opposer,

v.

LORILLARD TECHNOLOGIES, INC.,

Applicant.

NOTICE OF OPPOSITION

ZippMark, Inc., ("Opposer" or "ZippMark"), a corporation organized under the laws of Delaware and having a principal place of business located at 1105 North Market Street, Suite 1300, Wilmington, DE 19801, opposes Applicant Lorillard Technologies, Inc.'s ("Applicant" or "Lorillard") registration of the mark BLU CART, Application Serial No. 86010437 ("opposed mark"). ZippMark opposes such registration pursuant to 15 U.S.C. § 1063(a) and Trademark Trial and Appeal Board Manual of Procedure ("TBMP") §303.01 because Opposer has established extensive rights in its registered BLU mark for goods similar to those that would be covered by Applicant's registration. In particular, Applicant's registration of BLU CART would likely confuse consumers into believing that Applicant's products are associated with or sponsored by ZippMark, or that Applicant's use of the opposed mark is otherwise authorized by ZippMark. As either circumstance would damage ZippMark, registration of the opposed mark would violate 15 U.S.C. §§ 1052(d) and 1125(a).

ZippMark basis its Opposition on the following:

- 1. ZippMark and its related company, Zippo Manufacturing Co. ("Zippo"), manufacture and offer for sale their world famous flip-top lighters and other goods under the equally famous ZIPPO trade name. The company has done so for nearly eight decades.
- 2. As detailed below, ZippMark and Zippo have expanded into new designs using their distinctive BLU trademarks.
- 3. ZippMark and Zippo have been using the BLU trademarks in exclusively distributing, advertising and selling their lighters and other related products for the past several years; their first use long predates the application at issue. As a result, ZippMark has developed common law rights to BLU.
- 4. ZippMark also owns six trademark registrations for BLU in various forms and classes, including:
 - u.S. Registration No. 3299190 for BLU and design for lighters not of precious metal in International Class 034, filed on June 30, 2005 and registered on September 25, 2007;
 - U.S. Registration No. 3469390 for BLU and design for hand-held cigarette and utility lighters of precious metal in International Class 014, filed on June 30, 2005 and registered on July 15, 2008;
 - U.S. Registration No. 3606674 for BLU for fuel for lighters in
 International Class 004, filed on June 19, 2007 and registered on April 14, 2009;
 - d. U.S. Registration No. 3680360 for BLU for lighters not of precious metal and lighters of precious metal in International Class 034, first used in

- commerce on March 16, 2007, filed on June 19, 2007, and registered on September 8, 2009;
- e. U.S. Registration No. 3299195 for ZIPPOBLU and design for lighters not of precious metal in International Class 034, filed on July 1, 2005 and registered on September 25, 2007; and
- f. U.S. Registration No. 3464056 for ZIPPOBLU and design for cigarette and utility lighters of precious metal in International Class 014, filed on July 1, 2005 and registered on July 8, 2008.

(collectively the "Zippo BLU registrations"). *See* Ex. A (copies of the registration certificates of relevant ZippMark registrations).

- 5. ZippMark and its related companies have extensively marketed and sold Zippo lighters and related products bearing the Zippo BLU trademarks throughout the United States and internationally for several years. Due in part to Zippo's fame, products bearing the BLU mark, as well as the BLU mark itself, have garnered press coverage.
- 6. By virtue of such extensive domestic and international sales, advertising, promotion, and press coverage, the Zippo BLU marks have brought, and continue to bring, significant goodwill to ZippMark.
- 7. Applicant filed an application for BLU CART on July 15, 2013 for the following goods and services: (1) "cartridges sold filled with glycerin-based chemical flavorings in liquid form to produce the vapor and supply the flavoring for electronic cigarettes; chemical flavorings in liquid form used to refill electronic cigarette cartridges" in International Class 030 and (2) "electronic smoking accessories, namely, electronic cigarette flavor refill cartridges sold empty" in International Class 034.

- 8. Applicant's basis for filing the present application is an intent to use, with no present use in commerce.
- 9. Applicant's proposed use of the opposed mark is likely to (a) cause confusion, mistake or deception with the Zippo BLU marks, and (b) result in the incorrect perception or belief that Applicant or its "BLU CART" products are in some way associated with or sponsored by ZippMark or Zippo. The first word of the opposed mark is identical in sound, appearance, meaning, connotation and commercial impression to the Zippo BLU registrations. The addition of "CART" is of little significance to the commercial impression, particularly because it is descriptive of the goods "CART" being an abbreviated form of "cartridges," the product to which Applicant seeks to apply its BLU CART mark. Also critical is the fact that both Applicant and Opposer market to and serve very similar consumer groups with their respective products principally individuals who smoke.
- 10. Upon information and belief, neither Applicant nor a predecessor or related company made commercial use of the opposed mark before the date of any of the Zippo BLU registrations.
- 11. Applicant's proposed use and application to register the opposed mark is without Opposer's consent or permission.

WHEREFORE, Opposer ZippMark, Inc. would be damaged by the registration of Applicant's mark for the goods identified in Application Serial No. 86010437, and prays that this Opposition be sustained and that the current Application be refused registration under Section 2(d) of the Trademark Act, 15 U.S.C. §§ 1052(d).

Opposer hereby appoints David S. Elkins, Joseph P. Grasser and Amanpreet Kaur, all members of the Bar of the State of California and all of the law firm Squire Sanders (US) LLP,

600 Hansen Way, Palo Alto, California 94304, telephone (650) 856-6500, facsimile (650) 843-8777, to transact all business in the Patent and Trademark Office in connection with the above opposition proceeding. Please address all correspondence to:

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Date: March 24, 2014 Respectfully Submitted,

By s/David S. Elkins/

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Attorneys for Opposer ZIPPMARK, INC.

PROOF OF SERVICE

I hereby certify that a true and complete copy of the foregoing **NOTICE OF OPPOSITION** has been served on Applicant LORILLARD TECHNOLOGIES, INC. by

mailing same via First Class Mail, postage prepaid, addressed to Applicant's counsel as follows:

Eric T. Fingerhut, Esq. Dykema Gossett PLLC 1300 I Street NW, Suite 300 Washington, D.C. 20005-3314

this 24th day of March 2014.

By: /Z Simova/ Zlata Simova

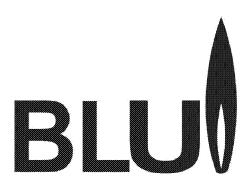
EXHIBIT A

Prior U.S. Cls.: 2, 8, 9, and 17

United States Patent and Trademark Office

Reg. No. 3,299,190 Registered Sep. 25, 2007

TRADEMARK PRINCIPAL REGISTER



ZIPPMARK, INC. (DELAWARE CORPORATION) 103 SPRINGER BUILDING 3411 SILVERSIDE ROAD WILMINGTON, DE 19810

FOR: LIGHTERS NOT OF PRECIOUS METAL, IN CLASS 34 (U.S. CLS. 2, 8, 9 AND 17).

FIRST USE 6-30-2005; IN COMMERCE 3-16-2007.

SN 78-662,091, FILED 6-30-2005.

KEVON CHISOLM, EXAMINING ATTORNEY

Prior U.S. Cls.: 2, 8, 9, and 17

United States Patent and Trademark Office

Reg. No. 3,299,195 Registered Sep. 25, 2007

TRADEMARK PRINCIPAL REGISTER



ZIPPMARK, INC. (DELAWARE CORPORATION) 103 SPRINGER BUILDING 3411 SILVERSIDE ROAD WILMINGTON, DE 19810

FOR: LIGHTERS NOT OF PRECIOUS METAL, IN CLASS 34 (U.S. CLS. 2, 8, 9 AND 17).

FIRST USE 7-1-2005; IN COMMERCE 3-16-2007.

OWNER OF U.S. REG. NOS. 2,001,509, 2,116,481, AND OTHERS.

SN 78-662,768, FILED 7-1-2005.

KEVON CHISOLM, EXAMINING ATTORNEY

Prior U.S. Cls.: 2, 27, 28, and 50

United States Patent and Trademark Office

Reg. No. 3,464,056 Registered July 8, 2008

TRADEMARK PRINCIPAL REGISTER



ZIPPMARK, INC. (DELAWARE CORPORATION) SUITE 1300 1105 NORTH MARKET STREET WILMINGTON, DE 19801

FOR: CIGARETTE AND UTILITY LIGHTERS OF PRECIOUS METAL, IN CLASS 14 (U.S. CLS. 2, 27, 28 AND 50).

FIRST USE 4-24-2007; IN COMMERCE 4-24-2007.

OWNER OF U.S. REG. NOS. 2,001,509, 2,116,481, AND OTHERS.

SN 78-662,779, FILED 7-1-2005.

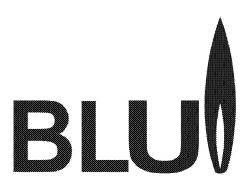
KEVON CHISOLM, EXAMINING ATTORNEY

Prior U.S. Cls.: 2, 27, 28, and 50

United States Patent and Trademark Office

Reg. No. 3,469,390 Registered July 15, 2008

TRADEMARK PRINCIPAL REGISTER



ZIPPMARK, INC. (DELAWARE CORPORATION) SUITE 1300 1105 NORTH MARKET STREET WILMINGTON, DE 19801

FOR: HAND-HELD CIGARETTE AND UTILITY LIGHTERS OF PRECIOUS METAL, IN CLASS 14 (U.S. CLS. 2, 27, 28 AND 50).

FIRST USE 4-24-2007; IN COMMERCE 4-24-2007.

SN 78-662,100, FILED 6-30-2005.

ATTIYA MALIK, EXAMINING ATTORNEY

Prior U.S. Cls.: 1, 6, and 15

United States Patent and Trademark Office

Reg. No. 3,606,674 Registered Apr. 14, 2009

TRADEMARK PRINCIPAL REGISTER

BLU

ZIPPMARK, INC. (DELAWARE CORPORATION) 1105 NORTH MARKET STREET SUITE 1300 WILMINGTON, DE 19801

FOR: FUEL FOR LIGHTERS, IN CLASS 4 (U.S. CLS. 1, 6 AND 15).

FIRST USE 10-2-2007; IN COMMERCE 10-2-2007.

THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

SN 77-209,860, FILED 6-19-2007.

MICHAEL GAAFAR, EXAMINING ATTORNEY

Prior U.S. Cls.: 2, 8, 9, and 17

United States Patent and Trademark Office

Reg. No. 3,680,360 Registered Sep. 8, 2009

TRADEMARK PRINCIPAL REGISTER

BLU

ZIPPMARK, INC. (DELAWARE CORPORATION) 1105 NORTH MARKET STREET SUITE 1300 WILMINGTON, DE 19801

FOR: LIGHTERS NOT OF PRECIOUS METAL; LIGHTERS OF PRECIOUS METAL, IN CLASS 34 (U.S. CLS. 2, 8, 9 AND 17).

FIRST USE 3-16-2007; IN COMMERCE 3-16-2007.

THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

OWNER OF U.S. REG. NOS. 3,299,190 AND 3,469,390.

SN 77-209,871, FILED 6-19-2007.

MICHAEL GAAFAR, EXAMINING ATTORNEY